

The German Government promotes more transparency of officially supported export credits and therefore has adopted a procedure in which all applicants of projects with an order value exceeding 15 million EUR and selected projects of special public interest below this threshold are requested to grant their approval for publication of certain project data.

#### List of officially supported projects:

The order values are divided into the following categories:

Category 1:	up to Euro 15 million
Category 2:	up to Euro 50 million
Category 3:	up to Euro 100 million
Category 4:	up to Euro 200 million
Category 5:	above Euro 200 million

(as per 31 December 2004)

#### December 2004

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**Exporter:** VAI Fuchs GmbH, Willstätt  
**Financing Institution:** ABN AMRO Bank N.V., Frankfurt  
**Project:** Supply and installation of two electric-arc furnaces  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** a german exporter  
**Financing Institution:** BNP Paribas Niederlassung Frankfurt  
**Project:** 1 aircraft  
**Category:** 2  
**Buyer's Country:** PR China  
**Credit Period:** 12 years

**Exporter:** Airbus Industrie  
**Financing Institution:** WestLB AG, Düsseldorf  
**Project:** 1 Airbus A321-200 aircraft  
**Category:** 1  
**Buyer's Country:** Russia  
**Credit Period:** 12 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Modernisation and upgrading of capacity of the existing steelworks Iskenderun  
**Category:** 2  
**Buyer's Country:** Turkey  
**Credit Period:** near cash terms

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** 1 continuous slab-casting plant as part of the modernisation of the steelworks Iskenderun  
**Category:** 2  
**Buyer's Country:** Turkey  
**Credit Period:** near cash terms

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Establishment of a tin-plate line  
**Category:** 2  
**Buyer's Country:** PR China  
**Credit Period:** near cash terms

**Exporter:** MAVEG Industrieausrüstungen GmbH, Ratingen  
**Financing Institution:** ABN Amro Bank N.V., Frankfurt  
**Project:** Polyethylene plant  
**Category:** 2  
**Buyer's Country:** Russia

<b>Credit Period:</b>	5 years
<b>Exporter:</b>	Focke & Co. (GmbH & Co.), Verden
<b>Financing Institution:</b>	IKB Deutsche Industriegreditbank AG, Düsseldorf
<b>Project:</b>	7 cigarette packaging lines
<b>Category:</b>	2
<b>Buyer's Country:</b>	Indonesia
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	WestLB AG, Düsseldorf
<b>Project:</b>	1 Airbus A321-200 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	SMS Demag AG, Düsseldorf and Siemens AG, Erlangen Waldrich Siegen Werkzeugmaschinen GmbH, Burbach Techint Italimpianti Deutschland GmbH, Krefeld
<b>Financing Institution:</b>	IKB Deutsche Industriegreditbank AG, Düsseldorf
<b>Project:</b>	Equipment for a steelworks
<b>Category:</b>	3
<b>Buyer's Country:</b>	India
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	GIM-Export-Import Michael Krocker, Göttingen
<b>Financing Institution:</b>	Dresdner Bank AG, Frankfurt
<b>Project:</b>	A plant for the manufacture of chip board
<b>Category:</b>	2
<b>Buyer's Country:</b>	Turkey
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Cross Hüller GmbH, v.d. Thyssen Krupp AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Six-cylinder diesel engine block production line
<b>Category:</b>	2
<b>Buyer's Country:</b>	PR China
<b>Credit Period:</b>	near cash terms
<b>November 2004</b> <a href="#">Back to top</a>	
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a hot strip mill
<b>Category:</b>	2
<b>Buyer's Country:</b>	PR China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Brückner Maschinenbau GmbH, Siegsdorf
<b>Financing Institution:</b>	Commerzbank AG, Frankfurt
<b>Project:</b>	Polypropylene foil production plant
<b>Category:</b>	1
<b>Buyer's Country:</b>	Indonesia
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	GIM-Export-Import Michael Krocker, Göttingen
<b>Financing Institution:</b>	Dresdner Bank AG, Frankfurt
<b>Project:</b>	A complete plant for the manufacture of chip board
<b>Category:</b>	2
<b>Buyer's Country:</b>	Turkey
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Lurgi Oel, Gas, Chemie GmbH, Frankfurt
<b>Financing Institution:</b>	Bayerische Hypo- und Vereinsbank AG
<b>Project:</b>	Methanol plant
<b>Category:</b>	4
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	8,5 years
<b>Exporter:</b>	Alcatel SEL AG, Stuttgart
<b>Financing Institution:</b>	HSBC Bank plc, London
<b>Project:</b>	GSM mobile telephone network
<b>Category:</b>	2

**Buyer's Country:** Russia  
**Credit Period:** 8,5 years

**October 2004**

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**Exporter:** Inventa-Fischer GmbH & Co.KG, Berlin  
**Financing Institution:** Commerzbank AG, Frankfurt  
**Project:** Lieferung und Montage einer Anlage zur Herstellung von 70.000t Polyester-Flaschengranulat pro Jahr  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 3 years

**Exporter:** Alcatel SEL SG, Stuttgart  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Ausbau und Erweiterung eines GSM-Mobilfunknetzes  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Siemens AG, Offenbach  
**Financing Institution:** ein internationales Bankenconsortium  
**Project:** Cobined Cycle Gasturbinensatz und Generatoren für ein Kraftwerk (369 MW)  
**Category:** 4  
**Buyer's Country:** Israel  
**Credit Period:** 12 years

**Exporter:** Siemens AG, Offenbach  
**Financing Institution:** ein internationales Bankenconsortium  
**Project:** Lieferung eines Gas- und Dampfturbinenkraftwerks mit einer Kapazität von 374 MW  
**Category:** 3  
**Buyer's Country:** Israel  
**Credit Period:** 12 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Lieferung und Leistung im Rahmen der Erweiterung und Modernisierung eines Stahlwerkes  
**Category:** 2  
**Buyer's Country:** Saudi Arabia  
**Credit Period:** near cash terms

**Exporter:** KHD Humboldt Wedag AG, Köln  
**Financing Institution:** ./.  
**Project:** Erstellung einer neuen Zementmühle für eine bereits bestehende Zementproduktionslinie  
**Category:** 2  
**Buyer's Country:** Saudi Arabia  
**Credit Period:** near cash terms

**Exporter:** KHD Humboldt Wedag AG, Köln  
**Financing Institution:** ./.  
**Project:** Lieferung von Teilen für eine Zementanlage  
**Category:** 2  
**Buyer's Country:** Iran  
**Credit Period:** near cash terms

**Exporter:** S & H Handelsgesellschaft mbH, Frankfurt  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** 4 Glasherstellungslinien  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Sundwig GmbH, Hemer  
**Financing Institution:** ./.  
**Project:** Errichtung zweier Glüh- und Beizlinien sowie je zwei

	20-Rollen Kaltwalzwerke, Längsteillinien, eiens Dressierwalzwerkes u. eines Schleiflinien f. ein Edelstahlwerk in einem besatehenden Hüttenwerk
<b>Category:</b>	4
<b>Buyer's Country:</b>	PR China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Siemag GmbH, Netphen
<b>Financing Institution:</b>	./.
<b>Project:</b>	Modernisierung einer Schachtförderanlage
<b>Category:</b>	2
<b>Buyer's Country:</b>	Swiss / Russia
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	BNP Paribas Niederlassung Frankfurt
<b>Project:</b>	1 Airbus A330-200 Flugzeug
<b>Category:</b>	2
<b>Buyer's Country:</b>	United States of America
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	MAN B&W Diesel AG, München
<b>Financing Institution:</b>	AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Lieferung eines schlüsselfertigen 235 MW-Dieselmotors
<b>Category:</b>	3
<b>Buyer's Country:</b>	Honduras
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Krones AG, Neutraubling
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	Abfüllanlagen für Bier, Mineralwasser, Softgetränke sowie eine CO2-Aufbereitungsanlagen, Bierfilter und Entlüfter für vorhandene Produktionsstätten und ein neues Werk
<b>Category:</b>	2
<b>Buyer's Country:</b>	Portugal
<b>Credit Period:</b>	8 years
<b>September 2004</b>	<a href="#">Back to top</a>
<b>Exporter:</b>	Bilfinger Berger AG, Wiesbaden
<b>Financing Institution:</b>	ABN AMRO Bank N.V., Frankfurt
<b>Project:</b>	Sewage treatment plant including drainage system
<b>Category:</b>	3
<b>Buyer's Country:</b>	Fujairah UAE
<b>Credit Period:</b>	8,5 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	u.a. DekaBank Deutsche Girozentrale, Frankfurt
<b>Project:</b>	1 Airbus A340-500 aircraft
<b>Category:</b>	2
<b>Buyer's Country:</b>	Dubai UAE
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Delta Trade Company Medizinhandels GmbH, Hannover
<b>Financing Institution:</b>	Bayerische Hypo- und Vereinsbank AG, München v.d. Vereins- und Westbank AG, Hamburg
<b>Project:</b>	Medical equipment for a hospital
<b>Category:</b>	2
<b>Buyer's Country:</b>	Turkey
<b>Credit Period:</b>	8,5 years
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a continuous annealing facility
<b>Category:</b>	3
<b>Buyer's Country:</b>	PR China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Brückner Maschinenbau GmbH, Siegsdorf
<b>Financing Institution:</b>	Commerzbank AG, Frankfurt und AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Delivery of a polypropylene foil production plant
<b>Category:</b>	1

<b>Buyer's Country:</b>	India
<b>Credit Period:</b>	8 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	WestLB AG, Düsseldorf
<b>Project:</b>	1 Airbus A330-200 aircraft (MSN 571)
<b>Category:</b>	2
<b>Buyer's Country:</b>	Qatar
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Fr. Lürssen Werft GmbH & Co. KG, Bremen
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	Rehabilitation of customs facilities and repair and overhauling of customs vessels
<b>Category:</b>	2
<b>Buyer's Country:</b>	Indonesia
<b>Credit Period:</b>	8 years
<b>Exporter:</b>	ALS Advanced Info Systems GmbH, Wiesbaden
<b>Financing Institution:</b>	./.
<b>Project:</b>	Materials-handling equipment for a cargo terminal
<b>Category:</b>	2
<b>Buyer's Country:</b>	Thailand
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Meer GmbH v.d. SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a production line for heavy steel beams
<b>Category:</b>	2
<b>Buyer's Country:</b>	PR China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Uhde GmbH
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a fertilizer complex
<b>Category:</b>	4
<b>Buyer's Country:</b>	Egypt
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Siemens AG,Offenbach
<b>Financing Institution:</b>	Bayerische Landesbank, München
<b>Project:</b>	Modernisation of the instrumentation system of two power plants
<b>Category:</b>	2
<b>Buyer's Country:</b>	Mexico
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Voith Siemens Hydro Kraftwerkstechnik GmbH & Co. KG, Heidenheim
<b>Financing Institution:</b>	./.
<b>Project:</b>	Rehabilitation of electromechanical and hydromechanical equipment at the hydroelectric power plant Sarobi and spare parts for the hydroelectric power plant Mahipar
<b>Category:</b>	2
<b>Buyer's Country:</b>	Afghanistan
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	pecon ag, Berlin
<b>Financing Institution:</b>	Bankgesellschaft Berlin AG, Berlin
<b>Project:</b>	Planning, supply, installation and starting up of a glass container production plant for pharmaceutical use and the beverage glass industry
<b>Category:</b>	2
<b>Buyer's Country:</b>	Uzbekistan
<b>Credit Period:</b>	5 years
<b>August 2004</b>	
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<b>Exporter:</b>	Walter Motorway GmbH
<b>Financing Institution:</b>	Bankenkonsortium unter Federführung der Bayerische Hypo-und Vereinsbank AG, München
<b>Project:</b>	Construction and operation of the toll motorway Zagreb - Macelj
<b>Category:</b>	5
<b>Buyer's Country:</b>	Croatia
<b>Credit Period:</b>	16 years

<b>Exporter:</b>	Thyssen Mannesmann Handel GmbH
<b>Financing Institution:</b>	./.
<b>Project:</b>	Pipes for a gas-pipeline
<b>Category:</b>	3
<b>Buyer's Country:</b>	Thailand
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	BNP Paribas Niederlassung Frankfurt
<b>Project:</b>	1 Airbus A330-200 aircraft
<b>Category:</b>	2
<b>Buyer's Country:</b>	Egypt
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	ABB AG, Mannheim
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	Transmission lines for PLN Network Expansion (Lot 15)
<b>Category:</b>	2
<b>Buyer's Country:</b>	Indonesia
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Uhde GmbH, Dortmund
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a polyethylene plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	PR China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Meer GmbH, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Goods and services for the erection of a 24" tube welding plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	PR China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	FARAB Europe GmbH, Düsseldorf
<b>Financing Institution:</b>	BNP Paribas S.A., Frankfurt
<b>Project:</b>	Machine tools for steam turbine manufacture
<b>Category:</b>	2
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	8,5 years
<b>Exporter:</b>	Siemens AG, Offenbach
<b>Financing Institution:</b>	BNP Paribas S.A., Frankfurt
<b>Project:</b>	22 steam and gas turbine sets
<b>Category:</b>	5
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	8,5 years
<b>Exporter:</b>	Siemens AG SFS PEF 1/CN/ICM, München
<b>Financing Institution:</b>	ING BHF-Bank AG, Frankfurt
<b>Project:</b>	Supply and installation of a GSM mobile telephone network and appendant radio link system in the Russian Federation
<b>Category:</b>	2
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Siemens AG, Erlangen
<b>Financing Institution:</b>	Bayerische Hypo-und Vereinsbank AG, München
<b>Project:</b>	21 Diesel multiple-unit trains
<b>Category:</b>	3
<b>Buyer's Country:</b>	Romania
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Gauff GmbH & Co. Engineering KG, Frankfurt
<b>Financing Institution:</b>	ein deutsches Kreditinstitut
<b>Project:</b>	Expansion of capacity of the drinking water supply for the regions of Fajardo and Metropolitano de Caracas
<b>Category:</b>	2
<b>Buyer's Country:</b>	Venezuela
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	u.a. DekaBank, Frankfurt
<b>Project:</b>	6 Airbus A340-500 aircraft inclusive of buyer-furnished equipment, no spare parts
<b>Category:</b>	2

<b>Buyer's Country:</b>	United Arab Emirates
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	MAN Turbomaschinen AG, München
<b>Financing Institution:</b>	.J.
<b>Project:</b>	Supply of an air compressor train
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Credit Agricole Indosuez, Niederlassung Frankfurt
<b>Project:</b>	1 Airbus A330-300 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Taiwan
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	1 Airbus A320-200 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Singapore
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	WestLB AG, Düsseldorf
<b>Project:</b>	1 Airbus A320-200 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Jos.L. Meyer GmbH, Papenburg
<b>Financing Institution:</b>	Commerzbank AG, Frankfurt
<b>Project:</b>	Building and delivery of a cruise liner - Newbuilding S 668
<b>Category:</b>	5
<b>Buyer's Country:</b>	United States of America
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Jos.L. Meyer GmbH, Papenburg
<b>Financing Institution:</b>	Commerzbank AG, Frankfurt
<b>Project:</b>	Building and delivery of a cruise liner - Newbuilding S 667
<b>Category:</b>	5
<b>Buyer's Country:</b>	United Kingdom (Isle of Man)
<b>Credit Period:</b>	12 years
<b>July 2004</b>	
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<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	1 Airbus A 321-200 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Netherlands
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Credit Agricole Indosuez, Niederlassung Frankfurt
<b>Project:</b>	1 Airbus A 330-300 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Taiwan
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Citibank International plc., London
<b>Project:</b>	1 Airbus A 321-211 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Morocco
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	WestLB AG, Düsseldorf
<b>Project:</b>	1 Airbus A 319-100 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie

<b>Financing Institution:</b>	Credit Agricole Indosuez, Niederlassung Frankfurt
<b>Project:</b>	1 Airbus A 330-300 aircraft
<b>Category:</b>	2
<b>Buyer's Country:</b>	Korea
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of two cold rolling mills
<b>Category:</b>	2
<b>Buyer's Country:</b>	PR China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Transumed GmbH Medizintechnik Berlin, Berlin
<b>Financing Institution:</b>	AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Medical equipment for a hospital
<b>Category:</b>	2
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	5 years
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a hot strip mill
<b>Category:</b>	3
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Modernisation of a hot strip mill
<b>Category:</b>	2
<b>Buyer's Country:</b>	Indonesia
<b>Credit Period:</b>	near cash terms
	<a href="#">Back to top</a>
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of two hot-dip galvanizing plants
<b>Category:</b>	3
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a CSP plant
<b>Category:</b>	4
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Linde AG, Höllriegelskreuth
<b>Financing Institution:</b>	./.
<b>Project:</b>	Supply of an air separation plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	KUKA Werkzeugbau Schwarzenberg GmbH
<b>Financing Institution:</b>	./.
<b>Project:</b>	Supply of cutting and forming tools for the manufacture of the VW model Touran
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a cold rolling mill
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Zimmer AG, Frankfurt
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a polyester staple-fibre plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms

<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of five cold rolling mills for stainless steel
<b>Category:</b>	3
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a continuous annealing facility
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Errichtung einer Grobblechstraße
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Lindauer Dornier GmbH, Lindau
<b>Financing Institution:</b>	./.
<b>Project:</b>	4 Folienrekanlagen zur Herstellung von Verpackungsfolie
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Errichtung eines Edelstahlwerkes
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Errichtung einer Stranggießanlage
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	E.C.H. Will GmbH, Hamburg
<b>Financing Institution:</b>	./.
<b>Project:</b>	Anlagen zum Schneiden und Verpacken von Papier
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
	<a href="#">Back to top</a>
<b>Exporter:</b>	Linde AG, Höllriegelskreuth
<b>Financing Institution:</b>	./.
<b>Project:</b>	Engineering im Rahmen von Umbaumaßnahmen und Lieferung von Ausrüstungsteilen für zwei Gasspaltöfen
<b>Category:</b>	2
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Voith Paper GmbH & Co. KG
<b>Financing Institution:</b>	./.
<b>Project:</b>	Lieferung und Inbetriebnahme einer Papiermaschine
<b>Category:</b>	5
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	BNP Paribas Niederlassung Frankfurt
<b>Project:</b>	1 Airbus A 320-200 Flugzeug
<b>Category:</b>	2
<b>Buyer's Country:</b>	Egypt
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	MAVEG Industrieausrüstungen GmbH, Ratingen
<b>Financing Institution:</b>	AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Fertigungsstraße zur Herstellung von elektronischem Gerät
<b>Category:</b>	2

**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Ferrostaal AG, Essen  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Rehabilitierung von Gleisanlagen  
(Lieferung und Montageüberwachung von 54.430 t Schienen)  
**Category:** 2  
**Buyer's Country:** Indonesia  
**Credit Period:** 10 years

**Exporter:** Ferrostaal AG, Essen  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** 2 Teleskopkräne für die indonesische Eisenbahn  
**Category:** 1  
**Buyer's Country:** Indonesia  
**Credit Period:** 10 years

**Exporter:** Uhde GmbH, Dortmund  
**Financing Institution:** HSBC Bank plc, London  
**Project:** Errichtung einer Polyethylen-Anlage  
**Category:** 4  
**Buyer's Country:** Iran  
**Credit Period:** 10 years

*June 2004*

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**Exporter:** Ferrostaal AG  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Supply of machinery and equipment for the rehabilitation of the railway line through the Lika region  
**Category:** 3  
**Buyer's Country:** Croatia  
**Credit Period:** 10 years

**Exporter:** Technip Seiffert GmbH v.d. Technip Germany GmbH, Düsseldorf  
**Financing Institution:** Credit Commercial de France SA (CCF), Paris  
**Project:** LDPE (polyethylene) plant  
**Category:** 4  
**Buyer's Country:** Iran  
**Credit Period:** 10 years

**Exporter:** Heye International GmbH  
**Financing Institution:** Bayerische Hypo-und Vereinsbank AG, München v.d. Vereins u. Westbank AG, Hamburg  
**Project:** Supply and installation as well as start-up of machinery and equipment for the establishment of a complete container glass factory  
**Category:** 2  
**Buyer's Country:** Uzbekistan  
**Credit Period:** 8,5 years

**Exporter:** MAN Ferrostaal Industrieanlagen GmbH, Geisenheim  
**Financing Institution:** Deutsche Bank AG, Frankfurt  
**Project:** Turnkey establishment of a gas gathering and processing complex  
**Category:** 5  
**Buyer's Country:** Iran  
**Credit Period:** 10 years

**Exporter:** Salzgitter International GmbH, Düsseldorf  
**Financing Institution:** Deutsche Bank AG, Frankfurt  
**Project:** Turnkey establishment of a gas gathering and processing complex  
**Category:** 5  
**Buyer's Country:** Iran  
**Credit Period:** 10 years

*May 2004*

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**Exporter:** Voith Paper GmbH & Co.KG, Ravensburg  
**Financing Institution:** ./.  
**Project:** Conversion of a paper machine for paper quality improvement

<b>Category:</b>	3
<b>Buyer's Country:</b>	South Africa
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Siemens AG, Offenbach
<b>Financing Institution:</b>	Bayerische Hypo-und Vereinsbank AG, München
<b>Project:</b>	Gas turbine sets
<b>Category:</b>	5
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	8,5 years
<b>Exporter:</b>	BBS Motorsport & Engineering GmbH, Schiltach
<b>Financing Institution:</b>	ING BHF-Bank AG, Frankfurt
<b>Project:</b>	Light alloy wheel production plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	8,5 years
<i>April 2004</i>	
<a href="#">Back to top</a>	
<b>Exporter:</b>	Lurgi Oil, Gas, Chemie GmbH, v.d. Lurgi AG, Frankfurt
<b>Financing Institution:</b>	Deutsche Bank AG, Frankfurt
<b>Project:</b>	Butadien extraction plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	8,5 years
<b>Exporter:</b>	Siemens AG, München
<b>Financing Institution:</b>	Citibank International plc, London
<b>Project:</b>	Telecommunications equipment for a mobile telephone network
<b>Category:</b>	2
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	3,5 years
<b>Exporter:</b>	Peene Werft GmbH, Wolgast
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	Building and delivery of two 1.200 TEU container ships
<b>Category:</b>	2
<b>Buyer's Country:</b>	Singapore/Dubai (United Arab Emirates)
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Bayerische Landesbank, München
<b>Project:</b>	1 Airbus A 320-200 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	United States
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Bayerische Landesbank, München
<b>Project:</b>	1 Airbus A 320-200 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	United States
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Bayerische Landesbank, München
<b>Project:</b>	1 Airbus A 330 aircraft (MSN 515)
<b>Category:</b>	2
<b>Buyer's Country:</b>	Sweden
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Schmidt-Seeger AG, Beilngries
<b>Financing Institution:</b>	AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Turnkey erection of a malt house
<b>Category:</b>	2
<b>Buyer's Country:</b>	Mexico
<b>Credit Period:</b>	5 years
<b>Exporter:</b>	Motan Materials Handling GmbH, Weingarten
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	Modernisation of pneumatic conveyor systems
<b>Category:</b>	1
<b>Buyer's Country:</b>	Cuba
<b>Credit Period:</b>	5 years

March 2004

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<b>Exporter:</b>	Siemens AG, München
<b>Financing Institution:</b>	WestLB AG, Düsseldorf
<b>Project:</b>	Establishment of a GSM mobile telephone network (900 and 1.800 MHz)
<b>Category:</b>	3
<b>Buyer's Country:</b>	Algeria
<b>Credit Period:</b>	5 years
<b>Exporter:</b>	Brückner Maschinenbau GmbH, Siegsdorf
<b>Financing Institution:</b>	AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Polypropylene foil production plant (packaging material)
<b>Category:</b>	2
<b>Buyer's Country:</b>	Mexico
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Salzgitter International GmbH, Düsseldorf
<b>Financing Institution:</b>	ABN Amro Bank N.V., Niederlassung Deutschland, Frankfurt am Main
<b>Project:</b>	Goods and services within the scope of the construction of the BTC oil pipeline, 408.559 m of line pipe and 210 pipe elbows
<b>Category:</b>	3
<b>Buyer's Country:</b>	Turkey
<b>Credit Period:</b>	10,5 years (included 1,5 years Grace Period)
<b>Exporter:</b>	ein deutscher Exporteur
<b>Financing Institution:</b>	IKB Deutsche Industriebank AG, Düsseldorf
<b>Project:</b>	GSM 1800 Telecommunications network
<b>Category:</b>	3
<b>Buyer's Country:</b>	Slovenia
<b>Credit Period:</b>	6 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	1 Airbus A 319-100 aircraft
<b>Category:</b>	1
<b>Buyer's Country:</b>	Austria
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	BNP Paribas S.A., Sydney Branch
<b>Project:</b>	1 Airbus A 330-300 aircraft
<b>Category:</b>	2
<b>Buyer's Country:</b>	Australia
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Sundwig GmbH, Hemer
<b>Financing Institution:</b>	./.
<b>Project:</b>	Installation of an annealing and pickling line
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Siemens AG, München
<b>Financing Institution:</b>	Skandinaviska Enskilda Banken AB v.d. SEB AG, Frankfurt
<b>Project:</b>	Goods and services for the establishment of a mobile telephone network in Kemerovo und Novokuznetsk
<b>Kategorie:</b>	1
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Siemens AG, München
<b>Financing Institution:</b>	Skandinaviska Enskilda Banken AB v.d. SEB AG, Frankfurt
<b>Project:</b>	Goods and services for the establishment of a mobile telephone network in St. Petersburg
<b>Kategorie:</b>	1
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Siemens AG, München
<b>Financing Institution:</b>	Skandinaviska Enskilda Banken AB v.d. SEB AG, Frankfurt
<b>Project:</b>	Goods and services for the establishment of a mobile telephone network in Rostov-on-Don
<b>Kategorie:</b>	1

**Buyer's Country:** Russia  
**Credit Period:** 7 years

**Exporter:** Lurgi Life Science GmbH, Chemnitz  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Chlorine and soda lye production plant  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**February 2004**

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**Exporter:** Uhde GmbH, Dortmund  
**Financing Institution:** ./.  
**Project:** Turnkey establishment of a fertilizer plant  
**Category:** 4  
**Buyer's Country:** Egypt  
**Credit Period:** near cash terms

**Exporter:** Airbus Industrie  
**Financing Institution:** HSBC Bank plc., Sydney Branch  
**Project:** 1 Airbus A330-200 aircraft  
**Category:** 2  
**Buyer's Country:** Australia  
**Credit Period:** 12 years

**Exporter:** Van der Molen GmbH, Kissing  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Children's food production plant, consisting of several production lines  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Airbus Industrie  
**Financing Institution:** BNP Paribas S.A., Sydney Branch  
**Project:** 1 Airbus A330-300 aircraft  
**Category:** 2  
**Buyer's Country:** Australia  
**Credit Period:** 12 years

**Exporter:** Airbus Industrie  
**Financing Institution:** BNP Paribas S.A., Sydney Branch  
**Project:** 1 Airbus A330-300 aircraft  
**Category:** 2  
**Buyer's Country:** Australia  
**Credit Period:** 12 years

**Exporter:** Europipe GmbH, Ratingen  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Coated large steel pipes for the construction of a gas-pipeline  
**Category:** 2  
**Buyer's Country:** Trinidad and Tobago  
**Credit Period:** 8,5 years

**Exporter:** P.I. Eastern Europe Deutschland GmbH, Berlin  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Supply of medical-technological equipment for the Vishnevsky Central Military Clinical Hospital No. 3  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Gebr. Pfeiffer AG, Kaiserslautern  
**Financing Institution:** ./.  
**Project:** Supply of 10 cement mills  
**Category:** 2  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**Exporter:** Siemens AG, München  
**Financing Institution:** ING BHF-Bank AG, Frankfurt und Commerzbank AG  
**Project:** Telecommunications equipment  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**January 2004**[Back to top](#)

**Exporter:** SMS Meer GmbH v.d. SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Upgrading of intermediate mill for tracks and steel beams  
**Category:** 2  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**Exporter:** several exporters  
**Financing Institution:** BNP Paribas S.A. branch office Frankfurt am Main  
**Project:** Goods and services for turnkey establishment of gas and steam turbine power station with a net capacity of 763 MW  
**Category:** 3  
**Buyer's Country:** Turkey  
**Credit Period:** 12 years

**Exporter:** German exporter  
**Financing Institution:** Ing Group Consortium  
**Project:** LDPE-plant  
**Category:** 4  
**Buyer's Country:** Iran  
**Credit Period:** 8.5 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** colour-coating plant for already existing steel works  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** near cash terms

**Exporter:** Void Siemens Hydro Power Generation, Heidenheim  
**Financing Institution:** ./.  
**Project:** Modernisations and corrective maintenance of 12 generators within HPP of Assuan-barrage, in addition delivery of spares  
**Category:** 2  
**Buyer's Country:** Egypt  
**Credit Period:** near cash terms

**December 2003**[Back to top](#)

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Installation of tandem cold-rolling mill with integrated pickling line for already existing steel plant  
**Category:** 3  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**November 2003**[Back to top](#)

**Exporter:** Konsortium VAI Fuchs GmbH u. Linde-KCA-Dresden GmbH  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Electric-arc furnace and air separation plant for the extension of a steelworks  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Alstom Power Boller GmbH  
**Financing Institution:** ./.  
**Project:** Steam generator for a coal-fired power station  
**Category:** 2  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**Exporter:** Linde AG, Höllriegelskreuth  
**Financing Institution:** German loan institution  
**Project:** Air separation plant  
**Category:** 3  
**Buyer's Country:** Iran  
**Credit Period:** 8,5 years

**Exporter:** Volkswagen AG, Wolfsburg  
**Financing Institution:** German loan institution  
**Project:** Supply of 860 estate Microbuses

<b>Category:</b>	2
<b>Buyer's Country:</b>	Dominican Republic
<b>Credit Period:</b>	5 years
<b>Exporter:</b>	SMS Meer GmbH v.d. SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a new production-line for hard brackets
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	BNP Paribas S.A. Niederlassung Frankfurt am Main
<b>Project:</b>	1 Airbus aircraft A320-200
<b>Category:</b>	1
<b>Buyer's Country:</b>	Egypt
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	BNP Paribas S.A. Niederlassung Frankfurt am Main
<b>Project:</b>	1 Airbus aircraft A320-200
<b>Category:</b>	1
<b>Buyer's Country:</b>	Egypt
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	BNP Paribas S.A. Niederlassung Frankfurt am Main
<b>Project:</b>	1 Airbus aircraft A320-200
<b>Category:</b>	1
<b>Buyer's Country:</b>	Egypt
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	BNP Paribas S.A. Niederlassung Frankfurt am Main
<b>Project:</b>	1 Airbus aircraft A320-200
<b>Category:</b>	1
<b>Buyer's Country:</b>	Egypt
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	SMS Meer GmbH v.d. SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a forming machine
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>October 2003</b>	
<a href="#">Back to top</a>	
<b>Exporter:</b>	Lurgie Metallurgie GmbH, Oberursel
<b>Financing Institution:</b>	Bayerische Landesbank, Munich
<b>Project:</b>	Conversion of a sulphuric acid plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	Turkey
<b>Credit Period:</b>	5 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Barclays Bank PLC, Frankfurt
<b>Project:</b>	1 Airbus aircraft A319-100
<b>Category:</b>	1
<b>Buyer's Country:</b>	Mauritius
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of an aluminium cold-rolling mill
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Eumuco GmbH Produktbereich Wagner Banning

<b>Financing Institution:</b>	Ringwalzen, Witten ./.
<b>Project:</b>	Wheel rolling mill for production of railway wheels
<b>Category:</b>	2
<b>Buyer's Country:</b>	Russian Federation
<b>Credit Period:</b>	./.
<b>Exporter:</b>	SMS Meer GmbH v.d. SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Production line for seamless pipes
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Extension of an existing steelworks by a stainless steelworks
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Noell Crane Systems, Würzburg
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau
<b>Project:</b>	Supply of 3 container cranes as well as 6 stacker cranes
<b>Category:</b>	2
<b>Buyer's Country:</b>	Turkey
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of an aluminium-cold rolling mill
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>September 2003</b>	
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<b>Exporter:</b>	Siemens AG, Erlangen
<b>Financing Institution:</b>	Bayerische Hypo- und Vereinsbank AG, Munich
<b>Project:</b>	Supply of 22 Diesel two-unit train
<b>Category:</b>	2
<b>Buyer's Country:</b>	Romania
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Westdeutsche Landesbank AG, Düsseldorf
<b>Project:</b>	1 Airbus aircraft A320-200
<b>Category:</b>	2
<b>Buyer's Country:</b>	Singapore
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Polysius AG, Beckum
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of a clinker production line
<b>Category:</b>	3
<b>Buyer's Country:</b>	Saudi Arabia
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Sundwig GmbH, Hemer
<b>Financing Institution:</b>	a German Bank
<b>Project:</b>	Extension of capacity of a cold rolling mill
<b>Category:</b>	3
<b>Buyer's Country:</b>	China
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Alstom Power Generation AG, v.d. Alstom Power AG, Mannheim
<b>Financing Institution:</b>	./.
<b>Project:</b>	Establishment of 2 combined-cycle power plant
<b>Category:</b>	4
<b>Buyer's Country:</b>	Israel
<b>Credit Period:</b>	near cash terms
<b>August 2003</b>	
<a href="#">Back to top</a>	
<b>Exporter:</b>	Lindenau GmbH, Schiffswerft & Maschinenfabrik, Kiel

**Financing Institution:** Kreditanstalt für Wiederaufbau  
**Project:** Contraction and delivery of a double-hall chemicals and products tanker  
**Category:** 2  
**Buyer's Country:** United Kingdom  
**Credit Period:** 12 years

**Exporter:** Lindenau GmbH, Schiffswerft & Maschinenfabrik, Kiel  
**Financing Institution:** Kreditanstalt für Wiederaufbau  
**Project:** Contraction and delivery of a double-hall chemicals and products tanker  
**Category:** 2  
**Buyer's Country:** United Kingdom  
**Credit Period:** 12 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Modernisation of a blast furnace  
**Category:** 2  
**Buyer's Country:** India  
**Credit Period:** near cash terms

*July 2003*

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**Exporter:** Aker MTW Werft GmbH, Wismar  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Contraction and delivery of 6 container vessels  
**Category:** 4  
**Buyer's Country:** Iran  
**Credit Period:** 12 years credit

**Exporter:** Strabag International GmbH, Köln  
**Financing Institution:** Europäischer Entwicklungsfond, Brüssel  
**Project:** Refurbishment of roads  
**Category:** 2  
**Buyer's Country:** Ruanda  
**Credit Period:** near cash terms

*June 2003*

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**Exporter:** Siemens AG, Essen  
**Financing Institution:** Commerzbank AG und Credit Agricle Indosuez, Frankfurt  
**Project:** Optical fibre transmission network  
**Category:** 2  
**Buyer's Country:** Kazakhstan  
**Credit Period:** 5 years

**Exporter:** Voith Siemens Hydro Kraftwerkstechik GmbH & Co.KG  
**Financing Institution:** ./.  
**Project:** Upgrading of a hydroelectric power plant  
**Category:** 2  
**Buyer's Country:** Georgia  
**Credit Period:** near cash terms

**Exporter:** Airbus Industrie  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt - Consortial with other banks  
**Project:** 1 Airbus aircraft A321-200  
**Category:** 1  
**Buyer's Country:** Singapore  
**Credit Period:** 10 years

*Mai 2003*

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**Exporter:** Hochtief Construction AG, Essen  
**Financing Institution:** ./.  
**Project:** Construction of a deep-sea port for the industrial development zone Coega  
**Category:** 4  
**Buyer's Country:** South Africa  
**Credit Period:** near cash terms

**Exporter:** KHD Humboldt Wedag AG, Köln  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Supply of a cement mill, rehabilitation and upgrading of three existing cement mills  
**Category:** 2  
**Buyer's Country:** Egypt

<b>Credit Period:</b>	8,5 years
<b>Exporter:</b>	Lloyd Werft Bremerhaven, GmbH, Bremerhaven
<b>Financing Institution:</b>	Commerzbank, HSBC, KfW
<b>Project:</b>	Construction and delivery of a cruise liner
<b>Category:</b>	5
<b>Buyer's Country:</b>	United States of America/Bermuda
<b>Credit Period:</b>	12 years
<b>April 2003</b>	
<a href="#">Back to top</a>	
<b>Exporter:</b>	DBT GmbH, Lünen
<b>Financing Institution:</b>	Australia and New Zealand Banking Group Limited, Melbourne
<b>Project:</b>	Chain conveyor system for a coal mine
<b>Category:</b>	2
<b>Buyer's Country:</b>	Australia
<b>Credit Period:</b>	6 years
<b>Exporter:</b>	Kocks Krane International GmbH, Bremen
<b>Financing Institution:</b>	./.
<b>Project:</b>	4 Ship-To-Shore Container Cranes
<b>Category:</b>	2
<b>Buyer's Country:</b>	Israel
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Siemens AG, Munich
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	Installation of a GSM mobile telephone network in Northeast Brazil
<b>Category:</b>	3
<b>Buyer's Country:</b>	Brazil
<b>Credit Period:</b>	8.5 years
<b>Exporter:</b>	BHB Medizintechnik, Reinstraum- u. Krankenhausspezialbau AG, Waltersdorf
<b>Financing Institution:</b>	AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Establishment of a dialysis centre in modular construction
<b>Category:</b>	2
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	5 years
<b>Exporter:</b>	Siemens AG, Munich
<b>Financing Institution:</b>	Citibank N.A. London Branch, London
<b>Project:</b>	Establishment of a mobile telephone network
<b>Category:</b>	4
<b>Buyer's Country:</b>	South Africa
<b>Credit Period:</b>	6 years
<b>March 2003</b>	
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<b>Exporter:</b>	Lindauer Dornier GmbH, Lindau
<b>Financing Institution:</b>	Bayerische Hypo-und Vereinsbank AG, München
<b>Project:</b>	1 Construction of a polypropylene film plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	Turkey
<b>Credit Period:</b>	5 years
<b>Exporter:</b>	SMS Meer GmbH, v.d. SMS Demag AG, Düsseldorf
<b>Financing Institution:</b>	./.
<b>Project:</b>	Construction of a seamless pipe plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	./.
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	Diesel engines
<b>Category:</b>	2
<b>Buyer's Country:</b>	Brazil
<b>Credit Period:</b>	2 years
<b>Exporter:</b>	Linde AG Geschäftsbereich Linde, Höllriegelskreuth
<b>Financing Institution:</b>	./.
<b>Project:</b>	Air separation plant for an existing steelworks
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China

<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	SMS Meer GmbH, Möchengladbach
<b>Financing Institution:</b>	./.
<b>Project:</b>	Supply of a large-diameter pipe plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Jos.L. Meyer GmbH, Papenburg
<b>Financing Institution:</b>	Kreditanstalt für Wiederaufbau, Frankfurt
<b>Project:</b>	Construction and supply of a passenger ferry
<b>Category:</b>	3
<b>Buyer's Country:</b>	Indonesia
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	Siemens AG, Duisburg
<b>Financing Institution:</b>	./.
<b>Project:</b>	50 gas turbo-compressors
<b>Category:</b>	2
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Barclays Bank PLC, Frankfurt Branch
<b>Project:</b>	1 Airbus aircraft A319-100 with BFE, without spare parts
<b>Category:</b>	1
<b>Buyer's Country:</b>	Qatar
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	KHD Humboldt Wedag AG, Köln
<b>Financing Institution:</b>	./.
<b>Project:</b>	Clinker production line
<b>Category:</b>	3
<b>Buyer's Country:</b>	Iran
<b>Credit Period:</b>	near cash terms
<b>February 2003</b>	
<a href="#">Back to top</a>	
<b>Exporter:</b>	Siemens AG, Offenbach
<b>Financing Institution:</b>	Citibank International Plc.-Structured Trade Dep.-, London
<b>Project:</b>	Supply of components, assembly, supervision of commissioning for 3 Oil-/gas power plants
<b>Category:</b>	5
<b>Buyer's Country:</b>	Israel
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Siemens AG, Erlangen
<b>Financing Institution:</b>	Bayerische Hypo- und Vereinsbank AG, München
<b>Project:</b>	Supply of 14 Diesel two-unit trains
<b>Category:</b>	2
<b>Buyer's Country:</b>	Romania
<b>Credit Period:</b>	10 years
<b>Exporter:</b>	ITES Vertriebs GmbH, Amstetten
<b>Financing Institution:</b>	AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Supply and assembly of a printed circuit board plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	Russian Federation
<b>Credit Period:</b>	5 years
<b>Exporter:</b>	Linde AG Geschäftsbereich Linde Engineering Höllriegelskreuth
<b>Financing Institution:</b>	./.
<b>Project:</b>	Air separation plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	STRABAG International GmbH, Köln
<b>Financing Institution:</b>	European Development Fund
<b>Project:</b>	Rehabilitation of Nairobi - Mombasa road section
<b>Category:</b>	3
<b>Buyer's Country:</b>	Kenya
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Bayerische Landesbank GZ

**Project:** 3 Airbus aircraft A321-232  
**Category:** 2  
**Buyer's Country:** Sweden  
**Credit Period:** 10 years

**Exporter:** Airbus Industrie  
**Financing Institution:** Dresdner Bank AG, Frankfurt  
**Project:** 1 Airbus aircraft A320-200  
**Category:** 1  
**Buyer's Country:** USA  
**Credit Period:** 12 years

**Exporter:** MAVEG Industrieausrüstungen GmbH, Ratingen  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Supply of scientific equipment  
**Category:** 2  
**Buyer's Country:** Russian Federation  
**Credit Period:** 5 years

**January 2003**

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**Exporter:** Siemens AG, Munich  
**Financing Institution:** Citibank International plc, London  
**Project:** Supply of a glass fiber ring for the extension and upgrading of the conventional telephone infrastructure  
**Category:** 2  
**Buyer's Country:** Indonesia  
**Credit Period:** 5 years

**Exporter:** MAN Roland Druckmaschinen AG  
**Financing Institution:** v.d. MAN AG Finanzen, Munich  
**Project:** Supply, installation and start-up of a web-fed offset printing press  
**Category:** 2  
**Buyer's Country:** Dubai  
**Credit Period:** 8.5 years

**Exporter:** Carl Zeiss Jena GmbH, Jena  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Modernisation and consolidation of an academic infrastructure of universities in federal states  
**Category:** 2  
**Buyer's Country:** Brazil  
**Credit Period:** 10 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Establishmane of a cold rolling mill  
**Category:** 3  
**Buyer's Country:** China  
**Credit Period:** near cash terms

**December 2002**

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**Exporter:** Siemens AG, München  
**Financing Institution:** ING BHF-Bank AG, München  
**Project:** Extension of the mobile telephone network  
**Category:** 3  
**Buyer's Country:** Bulgaria  
**Credit Period:** 8 years

**Exporter:** Siemens AG, Erlangen  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Construction of the light rail system in Maracaibo  
**Category:** 4  
**Buyer's Country:** Venezuela  
**Credit Period:** 8 years

**Exporter:** Polysius AG, Beckum  
**Financing Institution:** ./.  
**Project:** Equipment for a cement production plant  
**Category:** 3  
**Buyer's Country:** Vietnam  
**Credit Period:** near cash terms

**Exporter:** AJZ Engineering GmbH, Jena  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt

**Project:** Laboratory measuring equipment  
**Category:** 2  
**Buyer's Country:** Russian Federation  
**Credit Period:** 8 years

**Exporter:** Technip Germany GmbH  
**Financing Institution:** Deutsche Bank AG im Konsortium  
**Project:** Construction of a diesel desulphurisation plant  
**Category:** 4  
**Buyer's Country:** Turkmenistan  
**Credit Period:** 12 years

**Exporter:** Stotz Agro-Service GmbH & Co.KG, Altenhof  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Supply of agricultural machinery  
**Category:** 2  
**Buyer's Country:** Belarus  
**Credit Period:** 5 years

**Exporter:** Stotz Agro-Service GmbH & Co.KG, Altenhof  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Supply of agricultural machinery  
**Category:** 2  
**Buyer's Country:** Belarus  
**Credit Period:** 5 years

**Exporter:** Siemens Business Service GmbH & Co.oHG, München  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Supply, installation and maintenance of a patent information system  
**Category:** 2  
**Buyer's Country:** Russian Federation  
**Credit Period:** 8.5 years

**Exporter:** Siemens Business Service GmbH & Co.oHG, München  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Supply, installation and maintenance of a patent information system  
**Category:** 2  
**Buyer's Country:** Russian Federation  
**Credit Period:** 8.5 years

**Exporter:** Alcatel SEL AG, Stuttgart  
**Financing Institution:** ./.  
**Project:** Extension of a mobile telephone network  
**Category:** 2  
**Buyer's Country:** Russian Federation  
**Credit Period:** 3 years

*November 2002*

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**Exporter:** Airbus Industrie  
**Financing Institution:** Credit Agricole Indosuez, Frankfurt  
**Project:** 1 Airbus aircraft A330-300  
**Category:** 4  
**Buyer's Country:** Republic of Korea (South)  
**Credit Period:** 12 years

**Exporter:** Airbus Industrie  
**Financing Institution:** Bayerische Landesbank GZ  
**Project:** 3 Airbus aircraft, 2 A321, 1 A330  
**Category:** 3  
**Buyer's Country:** Sweden  
**Credit Period:** 10 years

**Exporter:** Anton Steinecker MF GmbH, Freising  
**Financing Institution:** Bayerische Hypo-und Vereinsbank AG, München  
**Project:** Expansion and modernisation of a brewery  
**Category:** 2  
**Buyer's Country:** Mexico  
**Credit Period:** 10 years

**Exporter:** Simed International GmbH, Düsseldorf  
**Financing Institution:** ABM Amro Bank N.V., Amsterdam  
**Project:** Supply of medical equipment  
**Category:** 2  
**Buyer's Country:** Romania

**Credit Period:** 5 years

**Exporter:** Airbus Industrie  
**Financing Institution:** HSBC Bank plc., London  
**Project:** 2 Airbus aircraft A321-200  
**Category:** 3  
**Buyer's Country:** P.R. China  
**Credit Period:** 12 years

**October 2002**

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**Exporter:** Carl Zeiss Jena GmbH, Jena  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbh, Frankfurt  
**Project:** Equipment for a neurosurgical hospital  
**Category:** 5  
**Buyer's Country:** Russian Federation  
**Credit Period:** 5 years

**Exporter:** MPC Münchmeyer Petersen Marine GmbH, Hamburg  
**Financing Institution:** ./.  
**Project:** Construction of 6 container ships  
**Category:** 4  
**Buyer's Country:** Iran  
**Credit Period:** short term

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Extension of a hot strip mill  
**Category:** 2  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**Exporter:** Philips Medizin Systeme, Hamburg  
**Financing Institution:** BHF-Bank AG, Frankfurt  
**Project:** Building of a neurological and neurosurgical institute  
**Category:** 2  
**Buyer's Country:** Romania  
**Credit Period:** 12 years

**Exporter:** Bilfinger Berger AG  
**Financing Institution:** ./.  
**Project:** Rehabilitation of an spillway and building of a hydroelectric power plant  
**Category:** 3  
**Buyer's Country:** Egypt  
**Credit Period:** near cash terms

**September 2002**

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**Exporter:** Airbus Industrie  
**Financing Institution:** Bayerische Landesbank GZ  
**Project:** 1 Airbus A330-200 aircraft  
**Category:** 3  
**Buyer's Country:** Katar  
**Credit Period:** 12 years

**Exporter:** Airbus Industrie  
**Financing Institution:** Bayerische Landesbank GZ  
**Project:** 1 Airbus A330-200 aircraft  
**Category:** 3  
**Buyer's Country:** Katar  
**Credit Period:** 12 years

**Exporter:** Textima Export Import GmbH, Berlin  
**Financing Institution:** Commerzbank AG, Frankfurt  
**Project:** 1complete cotton spinning mill  
**Category:** 2  
**Buyer's Country:** Uzbekistan  
**Credit Period:** 7.5 years

**Exporter:** Siemens AG, Erlangen  
**Financing Institution:** Westdeutsche Landesbank, Düsseldorf  
**Project:** 400/110kV switchboard plant  
**Category:** 2  
**Buyer's Country:** Romania  
**Credit Period:** 8.5 years

**Exporter:** Airbus Industrie

**Financing Institution:** Bayerische Landesbank GZ  
**Project:** 1 Airbus A330-200 aircraft  
**Category:** 1  
**Buyer's Country:** USA  
**Credit Period:** 12 years

**Exporter:** Siemens AG, Erlangen  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Realisation of a static compensator  
**Category:** 2  
**Buyer's Country:** Paraguay  
**Credit Period:** 8 years

**Exporter:** Linde AG, Field Linde Engineering, Höllriegelskreuth  
**Financing Institution:** A German Bank  
**Project:** Olefine plant  
**Category:** 5  
**Buyer's Country:** Hungary  
**Credit Period:** 10 years

**Exporter:** An Exporter  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Extension of existing EWSD exchanges and realisation of a Next Generation Network  
**Category:** 3  
**Buyer's Country:** Brazil  
**Credit Period:** 8.5years

#### August 2002

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**Exporter:** Siemens AG, Erlangen  
**Financing Institution:** Bayerische Hypo- und Vereinsbank AG, Munich  
**Project:** 9 complete transformers  
**Category:** 2  
**Buyer's Country:** Iran  
**Credit Period:** 8.5 years

**Exporter:** A German exporter  
**Financing Institution:** BHF-Bank AG, Frankfurt  
**Project:** Supply of 152 trucks  
**Category:** 2  
**Buyer's Country:** Venezuela  
**Credit Period:** 4 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Erection of a plate rolling mill  
**Category:** 4  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**Exporter:** Airbus Industrie  
**Financing Institution:** Crédit Agricole Indosuez, Frankfurt  
**Project:** 1 Airbus A320-300 aircraft including buyer-furnished equipment (BFE), without spare parts  
**Category:** 4  
**Buyer's Country:** Democratic People's Republic of Korea  
**Credit Period:** 12 years

**Exporter:** MAN Roland Druckmaschinen AG, Offenbach  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** 1 rotary printing press  
**Category:** 2  
**Buyer's Country:** Dominican Republic  
**Credit Period:** 8.5 years

#### July 2002

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**Exporter:** Airbus Industrie  
**Financing Institution:** HVB Banque Luxembourg S.A.  
**Project:** 1 Airbus A320-200 aircraft including buyer-furnished equipment (BFE), without spare parts  
**Category:** 2  
**Buyer's Country:** Qatar  
**Credit Period:** 12 years

**Exporter:** Airbus Industrie  
**Financing Institution:** Crédit Agricole Indosuez, Frankfurt

<b>Project:</b>	1 Airbus A320-200 aircraft including buyer-furnished equipment (BFE), without spare parts
<b>Category:</b>	4
<b>Buyer's Country:</b>	Hong Kong
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Bilfinger Berger AG
<b>Financing Institution:</b>	./.
<b>Project:</b>	Construction of a second cable-stayed bridge crossing the Panam Canal
<b>Category:</b>	3
<b>Buyer's Country:</b>	Panama
<b>Credit Period:</b>	near cash terms
<b>June 2002</b>	
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<b>Exporter:</b>	GROB-Werke Dr.h.c.mult. Dipl.-Ing. Burkhard Grob e.K.
<b>Financing Institution:</b>	./.
<b>Project:</b>	2 mechanical processing lines for truck cylinder heads and engine casings (2 extension phases)
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Linde AG
<b>Financing Institution:</b>	./.
<b>Project:</b>	Air separation plant
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Tri-Stars Handelsgesellschaft GmbH, Berlin
<b>Financing Institution:</b>	AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt
<b>Project:</b>	Medico-technical equipment for an university
<b>Category:</b>	2
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	7 years
<b>Exporter:</b>	Voith Paper GmbH & Co., Ravensburg
<b>Financing Institution:</b>	./.
<b>Project:</b>	Equipment for extension of an existing paper mill
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.A. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	Voith Paper GmbH & Co., Ravensburg
<b>Financing Institution:</b>	./.
<b>Project:</b>	Equipment for extension of an existing cigarette mill
<b>Category:</b>	2
<b>Buyer's Country:</b>	P.R. China
<b>Credit Period:</b>	near cash terms
<b>Exporter:</b>	AJZ engineering GmbH, Jena
<b>Financing Institution:</b>	A German Bank
<b>Project:</b>	Oncological center
<b>Category:</b>	3
<b>Buyer's Country:</b>	Russia
<b>Credit Period:</b>	8.5 years
<b>May 2002</b>	
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<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	The Bank of Tokyo-Mitsubishi, LTD. Düsseldorf Branch
<b>Project:</b>	1 Airbus A319-100 aircraft (without spare parts and buyer-furnished-equipment)
<b>Category:</b>	1
<b>Buyer's Country:</b>	Cyprus
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Airbus Industrie
<b>Financing Institution:</b>	Dresdner Bank AG, Frankfurt
<b>Project:</b>	1 Airbus A319-100 CJ
<b>Category:</b>	2
<b>Buyer's Country:</b>	Venezuela
<b>Credit Period:</b>	12 years
<b>Exporter:</b>	Siempelkamp Maschinen- u. Anlagenbau GmbH & Co. KG Krefeld

**Financing Institution:** Deutsche Bank AG  
**Project:** Plant for medium density fiberboard  
**Category:** 2  
**Buyer's Country:** Brazil  
**Credit Period:** 8.5 years

**April 2002**

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**Exporter:** Airbus Industrie  
**Financing Institution:** BNP Paribas  
**Project:** 1 Airbus A320 aircraft (without spare parts and BFE-supply)  
**Category:** 1  
**Buyer's Country:** Tunisia  
**Credit Period:** 12 years

**Exporter:** MAN B&W Diesel AG, Augsburg  
**Financing Institution:** Kreditanstalt für Wiederaufbau, Frankfurt  
**Project:** Diesel power station  
**Category:** 2  
**Buyer's Country:** Panama  
**Credit Period:** 14 years

**Exporter:** Siemens AG, Munich  
**Financing Institution:** Société Générale S.A., Frankfurt  
**Project:** Digital switching system (EWSD) for extension of the tele-communications network in Costa Rica  
**Category:** 2  
**Buyer's Country:** Honduras  
**Credit Period:** 5 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Erection of a continuous casting and rolling plant  
**Category:** 4  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**Exporter:** Voith Paper GmbH, & Co. KG, Heidenheim  
**Financing Institution:** ./.  
**Project:** Paperlineproduction  
**Category:** 3  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**March 2002**

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**Exporter:** Van der Molen GmbH, Kissingen  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Children's food production plant  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Extension of a steelworks by a casting and rolling mill  
**Category:** 4  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**February 2002**

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**Exporter:** Metz Anlagentechnik GmbH, Bremen  
**Financing Institution:** Bayerische Landesbank - Girozentrale, Munich  
**Project:** Cracking facility for a refinery  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Alstom Power Conversion GmbH, Berlin  
**Financing Institution:** ./.  
**Project:** Modernisation of a hot dip galvanising plant  
**Category:** 2  
**Buyer's Country:** P.R. China  
**Credit Period:** near cash terms

**January 2002**

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**Exporter:** Airbus Industrie  
**Financing Institution:** Bayerische Landesbank, Girozentrale Munich  
**Project:** 3 A321-200 and 3 A340-300 aircraft (without spare parts)  
**Category:** 4  
**Buyer's Country:** Sweden  
**Credit Period:** 7, 10 or 12 years

**Exporter:** Balfour Beatty Rail GmbH, Munich  
**Financing Institution:** German bank  
**Project:** Components for electrical power supply of railways  
**Category:** 2  
**Buyer's Country:** P.R. China  
**Credit Period:** credit terms

**Exporter:** Krupp Uhde GmbH  
**Financing Institution:** Deutsche Bank AG as lead bank in a consortium  
**Project:** Production facility for high-density polyethylene  
**Category:** 4  
**Buyer's Country:** Iran  
**Credit Period:** 8.5 years

#### Dezember 2001

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**Exporter:** Airbus Industrie  
**Financing Institution:** Crédit Agricole Indosuez, Frankfurt  
**Project:** 1 Airbus A330-300 aircraft including buyer-furnished equipment, without spare parts  
**Category:** 4  
**Buyer's Country:** Hong Kong (P.R. China)  
**Credit Period:** 12 years

**Exporter:** Airbus Industrie G.I.E.  
**Financing Institution:** Commerzbank AG, Frankfurt/Main  
**Project:** 1 Airbus A319-100 aircraft  
**Category:** 2  
**Buyer's Country:** Bermuda  
**Credit Period:** 10 years

**Exporter:** Airbus Industrie, Blagnac  
**Financing Institution:** HVB Banque Luxembourg S.A.  
**Project:** 1 Airbus A320-200 aircraft including buyer-furnished equipment, without spare parts  
**Category:** 2  
**Buyer's Country:** Qatar  
**Credit Period:** 12 years

**Exporter:** Airbus Industrie  
**Financing Institution:** Bayerische Hypo-und Vereinsbank AG, Munich  
**Project:** 1 Airbus A320-200 aircraft including buyer-furnished equipment, without spare parts  
**Category:** 2  
**Buyer's Country:** Qatar  
**Credit Period:** 12 years

#### November 2001

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**Exporter:** Airbus Industrie  
**Financing Institution:** HVB Banque Luxembourg S.A.  
**Project:** 1 Airbus A320-200 aircraft including buyer-furnished equipment, without spare parts  
**Category:** 2  
**Buyer's Country:** Qatar  
**Credit Period:** 12 years

**Exporter:** Airbus Industrie  
**Financing Institution:** Barclays Bank Plc., Frankfurt  
**Project:** 1 Airbus A319-100 aircraft including buyer-furnished equipment, without spare parts  
**Category:** 2  
**Buyer's Country:** Mauritius  
**Credit Period:** 12 years

**Exporter:** SMS Demag AG, Düsseldorf  
**Financing Institution:** ./.  
**Project:** Continuous casting plant  
**Category:** 3  
**Buyer's Country:** P.R. China

**Credit Period:** cash payment

**Exporter:** Airbus Industrie  
**Financing Institution:** Dresdner Bank AG, Frankfurt  
**Project:** 2 Airbus A330-300 aircraft  
**Category:** 5  
**Buyer's Country:** Republic of Korea  
**Credit Period:** 10 years

**Exporter:** Airbus Industrie  
**Financing Institution:** HSBC Bank plc., London  
**Project:** 2 Airbus A321-200 aircraft  
**Category:** 3  
**Buyer's Country:** P.R. China  
**Credit Period:** 10 years

**October 2001**

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**Exporteur:** Philips Medizin Systeme, Hamburg  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Medical equipment  
**Category:** 2  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Siemens AG, Erlangen  
**Financing Institution:** a German Bank  
**Project:** Equipment for power plant extensions  
**Category:** 4  
**Buyer's Country:** Mexico  
**Credit Period:** 10 years

**Exporter:** MAN B&W Diesel AG, v.d. MAN Aktiengesellschaft, Munich  
**Financing Institution:** Landesbank Baden-Württemberg, Stuttgart  
**Project:** 7 diesel engines for a power plant  
**Category:** 2  
**Buyer's Country:** Turkey  
**Credit Period:** 5 years

**Exporter:** Krupp Fördertechnik GmbH, Essen  
**Financing Institution:** Bankgesellschaft Berlin AG, Berlin, in a consortium with Bayerische Landesbank Girozentrale, Munich  
**Project:** Modernisation of Angren brown coal opencast pit  
**Category:** 2  
**Buyer's Country:** Uzbekistan  
**Credit Period:** 10 years

**Exporter:** Transumed GmbH, Berlin  
**Financing Institution:** AKA Ausfuhrkredit-Gesellschaft mbH, Frankfurt  
**Project:** Medical equipment for a transplantology institute  
**Category:** 3  
**Buyer's Country:** Russia  
**Credit Period:** 5 years

**Exporter:** Hauni Maschinenbau AG, Hamburg  
**Financing Institution:** ./.  
**Project:** Production facility for cigarettes  
**Category:** 2  
**Buyer's Country:** Republic of Korea  
**Credit Period:** L/C payable at sight